

## Club Health Assessment for District 22 B through October 2017

| WTERNATION     | MAL PARTIES AND |                 | Status                                                                      |                                                |                         | N                         | lember               | ship                                                       |                                     |                                                     |                                                     |                                         | Rep                   | orts                          |                           |                                                | Finance            | LCIF                                       |
|----------------|-----------------------------------------------------|-----------------|-----------------------------------------------------------------------------|------------------------------------------------|-------------------------|---------------------------|----------------------|------------------------------------------------------------|-------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-----------------------------------------|-----------------------|-------------------------------|---------------------------|------------------------------------------------|--------------------|--------------------------------------------|
| Club<br>Number | Club<br>Name                                        | Charter<br>Date |                                                                             | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                                     |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |                                                     | If no report<br>in 3<br>months<br>appears in<br>red | more than<br>one year                   | repeat                |                               | officers that do not have |                                                |                    |                                            |
| Clubs less     | s than two years old                                |                 |                                                                             |                                                |                         |                           |                      |                                                            |                                     |                                                     |                                                     |                                         |                       |                               |                           |                                                |                    |                                            |
| 127515 Sal     | lisbury PRIDE                                       | 05/13/2016      | Active                                                                      | 27                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 25                                |                                                     | 0                                                   |                                         | 3                     |                               | MC,SC                     | 13                                             |                    |                                            |
| Clubs mo       | re than two years old                               |                 |                                                                             |                                                |                         |                           |                      |                                                            |                                     |                                                     |                                                     |                                         |                       |                               |                           |                                                |                    |                                            |
| 8759 ALI       | LEN                                                 | 09/21/1959      | Active                                                                      | 27                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 26                                |                                                     | 4                                                   |                                         |                       | N                             | P,T,M,MC,SC               | 0                                              |                    |                                            |
| 8760 BE        | RLIN                                                | 11/20/1931      | Active                                                                      | 60                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 60                                  |                                                     | 0                                                   |                                         |                       | N                             | M,MC,SC                   | 15                                             |                    |                                            |
| 8761 BE        | TTERTON STILL POND                                  | 08/19/1952      | Active                                                                      | 10                                             | 1                       | 1                         | 0                    | 0.00%                                                      | 6 9                                 | 12                                                  | 0                                                   |                                         | 2                     |                               | T,MC,SC                   | 7                                              |                    |                                            |
| 8762 CA        | MBRIDGE                                             | 09/03/1952      | Active                                                                      | 22                                             | 1                       | 2                         | -1                   | -4.35%                                                     | 6 24                                | 17                                                  | 0                                                   |                                         |                       | N                             | M,MC,SC                   | 0                                              |                    | \$75.00                                    |
| 8763 CE        | CILTON                                              | 04/02/1952      | Active                                                                      | 73                                             | 0                       | 2                         | -2                   | -2.67%                                                     | 6 70                                | 8                                                   | 0                                                   |                                         |                       | N                             | MC,SC                     | 0                                              |                    |                                            |
| 8764 CE        | NTREVILLE                                           | 04/22/1947      | Active                                                                      | 11                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 11                                |                                                     | 0                                                   |                                         | 10                    | N                             | P,T,VP,MC,SC              | 24+                                            |                    |                                            |
| 8765 CH        | ESAPEAKE CITY                                       | 11/21/1946      | Active                                                                      | 43                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 42                                |                                                     | 0                                                   |                                         | 4                     | N                             | MC,SC                     | 0                                              |                    | \$1100.00                                  |
| 8766 CH        | ESTERTOWN                                           | 02/13/1940      | Active                                                                      | 57                                             | 1                       | 1                         | 0                    | 0.00%                                                      | 6 54                                | 5                                                   | 0                                                   |                                         |                       | N                             | MC,SC                     | 0                                              |                    | \$1120.00                                  |
| 62637 CO       | NOWINGO                                             | 01/01/2000      | Active                                                                      | 12                                             | 0                       | 1                         | -1                   | -7.69%                                                     | 6 13                                | 5                                                   | 0                                                   |                                         |                       | N                             | M,MC,SC                   | 0                                              |                    | \$1100.00                                  |
| 40859 CR       | ISFIELD                                             | 02/22/1982      | Active                                                                      | 31                                             | 2                       | 0                         | 2                    | 6.90%                                                      | 6 30                                |                                                     | 0                                                   |                                         |                       | N                             | MC,SC                     | 1                                              |                    | \$625.00                                   |
| 66424 CR       | SISFIELD LIONESS                                    | 06/28/2002      | Active                                                                      | 54                                             | 5                       | 3                         | 2                    | 3.85%                                                      | 6 48                                | 12                                                  | 0                                                   |                                         | 2                     | N                             | VP,MC,SC                  | 0                                              |                    | \$375.00                                   |
| 8768 DE        | AL ISLAND CHANCE                                    | 10/24/1952      | Active                                                                      | 37                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 37                                |                                                     | 0                                                   |                                         |                       | N                             | P,T,M,VP,MC<br>SC         | 1                                              |                    |                                            |
| 8769 DE        | NTON                                                | 09/26/1946      | Active                                                                      | 33                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 31                                |                                                     | 0                                                   |                                         |                       | N                             | P,MC,SC                   | 0                                              |                    |                                            |
| 8770 EA        | STON                                                | 02/01/1940      | Active                                                                      | 29                                             | 1                       | 2                         | -1                   | -3.33%                                                     | 6 35                                | 20                                                  | 0                                                   |                                         | 2                     | N                             | MC,SC                     | 0                                              |                    | \$580.00                                   |
| 8771 ELI       | KTON                                                | 12/05/1947      | Active                                                                      | 11                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 15                                |                                                     | 8                                                   |                                         | 6                     | N                             | T,M,MC,SC                 | 24+                                            |                    |                                            |
| 8772 FE        | DERALSBURG                                          | 05/17/1940      | Active                                                                      | 53                                             | 0                       | 1                         | -1                   | -1.85%                                                     | 6 54                                | 8                                                   | 0                                                   |                                         |                       | R                             | MC,SC                     | 0                                              |                    | \$1000.00                                  |
| 8773 FR        | UITLAND                                             | 05/01/1947      | Active                                                                      | 25                                             | 2                       | 0                         | 2                    | 8.70%                                                      | 6 19                                |                                                     | 0                                                   |                                         | 2                     | N                             | SC                        | 0                                              |                    | \$300.00                                   |
| 8774 GA        | LENA                                                | 10/29/1958      | Active                                                                      | 26                                             | 0                       | 4                         | -4                   | -13.33%                                                    | 6 30                                | 10                                                  | 0                                                   |                                         |                       | N                             | M,VP,MC,SC                | 6                                              |                    | \$200.00                                   |
| 8775 GR        | REENSBORO                                           | 03/18/1938      | Active                                                                      | 37                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 35                                |                                                     | 0                                                   |                                         |                       | N                             | P,M,VP,MC,SC              | 0                                              |                    | \$1000.00                                  |
| 8776 HE        | BRON                                                | 02/01/1938      | Active                                                                      | 41                                             | 1                       | 0                         | 1                    | 2.50%                                                      | 6 41                                |                                                     | 0                                                   |                                         |                       | N                             | P,MC,SC                   | 0                                              |                    |                                            |
| 8777 HU        | RLOCK                                               | 02/11/1938      | Active                                                                      | 29                                             | 1                       | 0                         | 1                    | 3.57%                                                      | 6 30                                |                                                     | 0                                                   |                                         | 2                     | N                             | M,MC,SC                   | 0                                              |                    | \$1000.00                                  |
| 8778 KE        | NT ISLAND                                           | 01/31/1947      | Active                                                                      | 14                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 6 16                                |                                                     | 1                                                   |                                         | 2                     | N                             | VP,MC,SC                  | 1                                              |                    |                                            |
|                |                                                     |                 |                                                                             |                                                |                         |                           |                      |                                                            |                                     |                                                     |                                                     |                                         |                       |                               |                           |                                                |                    |                                            |



## Club Health Assessment for District 22 B through October 2017

| NTERNAT        | TIONAL             |                 | Status                                                                      |                                                |                         | N                         | lember               | ship                                                       |                                     |                                                     |                                                     |                                         | Finance               | LCIF                          |                                                     |                                                |                    |                                            |
|----------------|--------------------|-----------------|-----------------------------------------------------------------------------|------------------------------------------------|-------------------------|---------------------------|----------------------|------------------------------------------------------------|-------------------------------------|-----------------------------------------------------|-----------------------------------------------------|-----------------------------------------|-----------------------|-------------------------------|-----------------------------------------------------|------------------------------------------------|--------------------|--------------------------------------------|
| Club<br>Number | Club<br>Name       | Charter<br>Date |                                                                             | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported |                                                     | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                    |                 | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |                                                     | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12<br>months                                |                    |                                            |
| 8779 N         | MARION             | 05/07/1951      | Active                                                                      | 12                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 5 14                                |                                                     | 1                                                   |                                         |                       | N                             | P,MC,SC                                             | 6                                              |                    |                                            |
| 8780 N         | MARYDEL            | 02/02/1948      | Active                                                                      | 16                                             | 1                       | 1                         | 0                    | 0.00%                                                      | 5 16                                | 11                                                  | 0                                                   |                                         |                       |                               | T,M,VP,MC,SC                                        | 24+                                            |                    | \$100.00                                   |
| 47746 M        | MILLINGTON         | 10/01/1987      | Active                                                                      | 26                                             | 1                       | 0                         | 1                    | 4.00%                                                      | <sub>6</sub> 26                     |                                                     | 0                                                   |                                         |                       | N                             | S,T,M,MC,SC                                         | 4                                              |                    |                                            |
| 8782 N         | NORTH EAST         | 03/27/1947      | Active                                                                      | 21                                             | 0                       | 1                         | -1                   | -4.55%                                                     | 20                                  | 6                                                   | 1                                                   |                                         |                       | N                             | VP,MC,SC                                            | 0                                              |                    |                                            |
| 8783 (         | OCEAN CITY         | 05/14/1947      | Active                                                                      | 42                                             | 3                       | 3                         | 0                    | 0.00%                                                      | 46                                  | 11                                                  | 0                                                   |                                         |                       | N                             | T,MC,SC                                             | 0                                              |                    |                                            |
| 8785 F         | PERRYVILLE         | 04/28/1944      | Active                                                                      | 18                                             | 1                       | 0                         | 1                    | 5.88%                                                      | <sub>6</sub> 17                     |                                                     | 0                                                   |                                         |                       | N                             | P,T,M,MC,SC                                         | 0                                              |                    |                                            |
| 8786 F         | PITTSVILLE         | 10/09/1945      | Active                                                                      | 10                                             | 0                       | 0                         | 0                    | 0.00%                                                      | ú 11                                |                                                     | 0                                                   |                                         | 3                     |                               | M,MC,SC                                             | 4                                              |                    |                                            |
| 8787 F         | POCOMOKE CITY      | 02/21/1934      | Active                                                                      | 18                                             | 1                       | 0                         | 1                    | 5.88%                                                      | ú 16                                |                                                     | 0                                                   |                                         |                       | R                             | P,T,VP,MC,SC                                        | 0                                              |                    |                                            |
| 8788 F         | PORT DEPOSIT       | 02/17/1947      | Cancelled(6*)                                                               | 0                                              | 0                       | 2                         | -2                   | -100.00%                                                   | 6                                   | 34                                                  | 3                                                   | 1                                       | None                  |                               |                                                     | N/R                                            |                    |                                            |
| 8789 F         | PRESTON            | 02/28/1940      | Active                                                                      | 17                                             | 5                       | 0                         | 5                    | 41.67%                                                     | 13                                  |                                                     | 0                                                   |                                         | 2                     | N                             | M,VP,MC,SC                                          | 0                                              |                    | \$500.00                                   |
| 8790 F         | PRINCESS ANNE      | 04/20/1948      | Active                                                                      | 33                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 34                                  |                                                     | 0                                                   |                                         |                       | N                             | M,VP,MC,SC                                          | 0                                              |                    |                                            |
| 8791 (         | QUEENSTOWN         | 11/14/1935      | Active                                                                      | 13                                             | 0                       | 0                         | 0                    | 0.00%                                                      | ú 12                                |                                                     | 1                                                   |                                         | 2                     | N                             | P,VP,MC,SC                                          | 1                                              |                    |                                            |
| 8792 F         | RIDGELY            | 03/06/1953      | Active                                                                      | 41                                             | 1                       | 1                         | 0                    | 0.00%                                                      | 40                                  | 26                                                  | 0                                                   |                                         |                       | N                             | VP,MC,SC                                            | 1                                              |                    |                                            |
| 8793 F         | RISING SUN         | 06/08/1932      | Active                                                                      | 45                                             | 0                       | 1                         | -1                   | -2.17%                                                     | 47                                  | 35                                                  | 1                                                   |                                         |                       | N                             | MC,SC                                               | 0                                              |                    |                                            |
| 8794 F         | ROCK HALL          | 02/04/1953      | Active                                                                      | 14                                             | 0                       | 1                         | -1                   | -6.67%                                                     | 5 16                                | 1                                                   | 0                                                   |                                         |                       | N                             | T,M,VP,MC,SC                                        | 7                                              |                    |                                            |
| 8795           | SALISBURY          | 05/21/1923      | Active                                                                      | 68                                             | 0                       | 1                         | -1                   | -1.45%                                                     | 70                                  | 12                                                  | 0                                                   |                                         |                       | N                             | T,MC,SC                                             | 0                                              |                    |                                            |
| 120517         | Salisbury Heritage | 10/09/2013      | Active                                                                      | 20                                             | 0                       | 1                         | -1                   | -4.76%                                                     | <u>5</u> 21                         | 4                                                   | 1                                                   |                                         |                       |                               | VP,MC,SC                                            | 1                                              |                    |                                            |
| 54330 5        | SALISBURY METRO    | 04/12/1993      | Active                                                                      | 10                                             | 0                       | 0                         | 0                    | 0.00%                                                      | <sub>6</sub> 12                     |                                                     | 0                                                   |                                         |                       | N                             | MC,SC                                               | 0                                              |                    |                                            |
| 45085          | SALISBURY WICOMICO | 06/04/1985      | Active                                                                      | 18                                             | 0                       | 4                         | -4                   | -18.18%                                                    | <u>5</u> 21                         | 18                                                  | 1                                                   |                                         |                       | R                             | M,MC,SC                                             | 6                                              |                    | \$300.00                                   |
| 8796           | SHARPTOWN          | 02/16/1940      | Active                                                                      | 15                                             | 0                       | 1                         | -1                   | -6.25%                                                     | 5 14                                | 22                                                  | 1                                                   |                                         |                       | N                             | T,VP,MC,SC                                          | 0                                              |                    | \$1000.00                                  |
| 8797 5         | SNOW HILL          | 04/15/1946      | Active                                                                      | 35                                             | 1                       | 3                         | -2                   | -5.41%                                                     | 37                                  | 12                                                  | 1                                                   |                                         | 2                     | N                             | M,MC,SC                                             | 1                                              |                    | \$200.00                                   |
| 8798 8         | SUDLERSVILLE       | 10/01/1962      | Active                                                                      | 21                                             | 0                       | 1                         | -1                   | -4.55%                                                     | 23                                  | 55                                                  | 0                                                   |                                         |                       | N                             | P,T,M,VP,MC<br>SC                                   | 0                                              |                    |                                            |
| 8799 1         | TRAPPE             | 11/15/1949      | Active                                                                      | 24                                             | 2                       | 0                         | 2                    | 9.09%                                                      | <u>6</u> 21                         |                                                     | 0                                                   |                                         |                       | N                             | MC,SC                                               | 0                                              |                    |                                            |
|                | WEST SIDE WICOMICO | 10/03/1947      | Active                                                                      | 16                                             | 0                       | 0                         | 0                    | 0.00%                                                      | ú 14                                |                                                     | 2                                                   |                                         | 2                     | N                             | T,M,VP,MC,SC                                        | 2                                              |                    |                                            |
| 8801 V         | WILLARDS           | 10/07/1948      | Active                                                                      | 12                                             | 0                       | 0                         | 0                    | 0.00%                                                      | ú 12                                |                                                     | 0                                                   |                                         | 2                     |                               | P,M,VP,MC,SC                                        | 24+                                            |                    | 1                                          |
|                |                    |                 |                                                                             | -                                              |                         |                           |                      |                                                            |                                     |                                                     | -                                                   |                                         |                       |                               |                                                     |                                                |                    |                                            |



## Club Health Assessment for District 22 B through October 2017

| Status         |                              |                                    |                            |                                      |                |             |                                                                    |                           |                                                | N                               | lember                              | ship                 |                                                           |                               | Reports                                             |                                                     |                                         |                       |                                              |                                    |                                               | e LCIF                                    |                                                         |
|----------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|--------------------------------------------------------------------|---------------------------|------------------------------------------------|---------------------------------|-------------------------------------|----------------------|-----------------------------------------------------------|-------------------------------|-----------------------------------------------------|-----------------------------------------------------|-----------------------------------------|-----------------------|----------------------------------------------|------------------------------------|-----------------------------------------------|-------------------------------------------|---------------------------------------------------------|
| Club<br>Number |                              | ilub<br>ame                        |                            |                                      | harter<br>Date |             |                                                                    | - 1                       | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped           | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported                |                                    | Months<br>Since Las<br>Activity<br>Report *** | Accour                                    | 1                                                       |
|                |                              |                                    |                            |                                      |                | 0           | imber of to<br>n status of<br>within last<br>two year<br>in bracke | quo<br>st<br>s            | If below<br>15<br>members<br>appears<br>in red | 3                               |                                     |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r                             |                                                     | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                                              | officers that                      | t in 12<br>e months                           |                                           |                                                         |
| Total<br>Clubs | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth                                               | YTD<br>Net<br>Growtl<br>% | Co<br>n M                                      | ember<br>unt 12<br>onths<br>Ago | Averag<br>Membe<br>Count<br>Per Clu | r with               | of Clubs<br>n less than<br>20<br>nembers                  | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status C      | s<br>in               | Status Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 47             | 0                            | 1                                  | -1                         | 1,327                                | 31             | 38          | -7                                                                 | -0.52                     | :%                                             | 1,334                           | 28                                  |                      | 38%                                                       | 4%                            | 0%                                                  | 0%                                                  | 0                                       |                       | 0%                                           | 1                                  | 70                                            | 2                                         | 100%                                                    |

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.